



YOUR STAFF IS BEHIND YOUR COMPANY, BUT WHO'S BEHIND YOU?

Put the power of the American Fire Sprinkler Association (AFSA) to work for you. The most effective way you can address the greatest business, technical, and professional issues facing the industry today is by joining the nation's largest fire sprinkler association— AFSA.

As a member of the AFSA, you have access to essential products, programs and services to fit your needs at every stage of your career. With over 28 years meeting the needs of fire sprinkler contractors, AFSA has the answers to your success.



FOCUSES ON YOUR NEEDS

**What matters most to you,
matters most to us.**

*Join us - American Fire Sprinkler Association.
Your Problem Solver. Your Solution Source.*



YOU FOCUS ON YOUR BUSINESS

AFSA is your multi-purpose tool.

From employee training and safety, code representation, technical advice and legal counsel, to government relations and lobbying, networking, recruiting and professional development, AFSA is your best resource to succeed in today's fire sprinkler industry.



**Call AFSA at (214) 349-5965
to introduce yourself and
become a member today!**

www.firesprinkler.org

**WE
UTILIZE
OPTIMIZE
MOBILIZE
MAXIMIZE
EMPHASIZE
REENERGIZE**

**YOU
CAPITALIZE**

**WE
ADVISE
ADVOCATE
FACILITATE
COMMUNICATE**

**YOU
THRIVE**

But don't just take our word for it...

Ask our members:

"The American Fire Sprinkler Association is exactly what my business needed. It makes my job a lot easier and my company more profitable."

Bill Corbin
Mutual Sprinklers

"The biggest reason to me to join is AFSA's Technical Services Department; it has helped me work things out before I got in trouble with a design."

Joseph C. Stough, SET, CFPS
Tilley Fire Equipment Co.

"Having well-trained field personnel that have successfully completed the AFSA manuals and training programs will better qualify us for the impending future."

Hal Burton
System Tech, Inc.

10 Reasons To Join AFSA

1) AFSA is like having a FPE on staff

AFSA provides you with the most effective technical support in the industry – without exception. Our Technical Services Department is standing by to provide you with answers to your technical issue, saving you time and money, so that you can get on with your daily routine.

2) AFSA is your representative at the table

AFSA's contractor members are entitled to free initial consultation on labor and employment issues from a leading labor attorney. AFSA's general counsel will give initial advice, at no cost, to contractor members, and if further action is deemed necessary, can assist members with finding counsel in their area.

3) AFSA is your advocate

AFSA is the voice of the profession, representing the fire sprinkler contractors on Capitol Hill, in code development and with regulators. AFSA staff and committees analyze and track legislation, code changes and new regulations and keep you up-to-date on issues that can affect your business.

4) AFSA is there for you 24/7 online

Business and technical resources and the latest industry news is just a click away! AFSA's Web site is also packed with the news, event details, training, informal interpretations, legislative updates, and more!

5) AFSA is your partner in training

A well-trained workforce gives you the competitive edge. AFSA gives you the access to the best in training for:

- Commercial and Residential Apprenticeship / Craft
- System Layout / Designer
- Sales / Estimating / Project Management / Inspection
- New Technology and Products

through a variety of options, including correspondence courses, hands-on classes, travelling seminars, webinars, online training courses, and DVDs.

6) AFSA hosts the industry's largest tradeshow

AFSA holds the largest fire sprinkler industry convention and exhibition in the North America. Besides presenting the latest in products and technology, the convention includes a variety of industry-related business and technical seminars. And watch the finest fire sprinkler apprentices in the country as they compete to become the national champion in AFSA's Annual Apprentice Competition.

7) AFSA keeps you connected

Whether you attend local or national meetings or participate in "members-only" bulletin boards on the Internet, you'll meet others with new ideas for solving common problems. You'll make new friends and lifelong contacts when you join AFSA, and you'll enjoy some fun and profitable networking at chapter meetings and at AFSA's National Convention.

8) AFSA gives you the tools to keep your employees safe

Training resources through AFSA's Alliance Agreement with OSHA help protect employees' health and safety, particularly in reducing and preventing exposure to the most frequently occurring industry losses, especially material handling, falls and driving practices.

9) AFSA saves you money

Programs designed to help you work smarter, not harder, and save you big bucks!

- Construction Insurance Program
- MMIC Health Insurance
- Enterprise Fleet Services
- ExxonMobil Fleet Card Program
- and more!

10) AFSA creates awareness

AFSA works with other national associations involved in fire safety helping create an awareness on the dangers of fire and that the installation of fire sprinklers could save thousands of lives and billions of dollars lost to fire each year.

Join AFSA Today!
www.firesprinkler.org

